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Daniel H. Pink is the author of the long-running New York Times and BusinessWeek bestseller A WHOLE NEW MIND, as well as THE ADVENTURES OF JOHNNY BUNKO and FREE AGENT NATION. 6. To Sell Is Human: The Surprising Truth about Moving Others

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**Drive Daniel H Pink**

Most of us believe that the best way to motivate ourselves and others is with external rewards like money the carrot-and-stick approach. That's a mistake, Daniel H. Pink says in, Drive: The Surprising Truth About What Motivates Us, his provocative and persuasive new book. The secret to high performance and satisfaction at work, at school

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**Drive The Surprising Truth About What Motivates Us**

Drive is the fourth non-fiction book by Daniel Pink. The book was published on December 29, 2009 by Riverhead Hardcover . In the text, he argues that human motivation is largely intrinsic , and that the

aspects of this motivation can be divided into autonomy , mastery , and purpose . [1]

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Daniel H. Pink s deeply researched but never boring study could be a turning point. Wall Street Journal Pink should change many people s understanding of timing with this book, which provides insights from little-known scientific studies in an accessible way By the book s end, readers will be thinking much more carefully

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